



## COMPANY PROFILE



الرواد للحلول المبتكرة  
**PIONEERS OF INNOVATIVE SOLUTIONS**

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## How Can Pioneers of Innovative Solutions Help?

At the heart of our company name “**Pioneers of Innovative Solutions**” lies the innovation and commitment provided by both the founders and employees having the knowledge and expertise to partner with the market leading suppliers to offer you as our prestigious client tomorrows innovative solutions and technologies today to fulfill your needs and exceed your expectations.

At **PIS** you as a client are our prime focus and all of our efforts aim to meet and exceed your expectations with a consultative approach and planning a long-term strategic partnership with you and in full alliances to your business goals. We are committed to providing the highest quality and most innovative customized integrated Solutions available today and personalized services as “one stop shop” of integrated technology solutions that combines a limitless number of subsystems into a single management application e.g. (but not limited to) CCTV, Access Control, Fire Alarm, A/V, Smart Home Automation, Lighting Control, RFID/RTLS, Asset Management.

## What we do?

We are a group of experienced, passionate & dedicated professionals with proven expertise and a global network who are willing to work with you to fully understand your needs and translate them towards successful specification, procurement and implementation of cost effective state-of-the-art innovative technologies and solutions tailored to your requirements.. Our specialization includes the fields of Security Solutions, Home Automation, Audio /Visual, Defense and Homeland Security Solutions, Smart Gadgets and full spectrum of Professional Services.



## VISION

Inspiration for everyone and the pursuit of 'always seeking the best' and to be a leading company introducing customized innovative solutions & services in Jordan and the region committed to the highest standards of ethics, integrity and customer satisfaction.

## MISSION

Striving to be the first choice amongst the leading Innovative Solutions providers and consistently delighting our clients by delivering flawless projects with all-time latest and innovative technologies and cost effective solutions in a comfortable working environment that encourages creative ideas by using our experience , our technology and our 'know-how' tailored to their needs achieving their maximum satisfaction and offering a unique customer experience. We treat each account as our most important account and our commitment to providing maximum return over investment (ROI) for our customers.

## What we offer?

**PIS** is company built on dreams that inspire us to offer innovative products, solutions and services and our corporate policy revolves around the core principles of timely delivery, cost effective solution, quality focused, win-win approach to problem solving, choosing the right capacity for each project, having a clear expectation of each deliverable and choosing the best solution for each specific requirement.

**PIS** is a cost effective one-stop solution provider that can meet any mission requirements for governments, military, security professionals and the private sector.

**PIS** offers different categories of innovative solutions and services including:

**Safety & Security,**  
**Defence and Homeland Security,**  
**Home Automation and Audio Visual**  
**RFID/RTLS & Asset Management**  
**Smart Gadgets**  
**Professional services**

The PIS website contains information on hundreds of solutions, products and services offered by PIS and please visit our website to know more.

<http://www.pis-jo.com/>



## Safety & Security Systems

**PIS** has created a corporate culture dedicated to providing the highest level of customer care by delivering flexible, state-of-the-art integrated security solutions required to meet today's evolving security marketplace. Our system designers integrate different types of security systems into one unified platform. These integrated systems enhance our client's functionality and ease of operation. When you call us, you will find a real person whose sole focus is to help keep your family, valuable assets and property protected and give you peace of mind.

Our highly skilled personnel/ Consultants have experience working with hundreds of products. These range from high-end access control systems to basic intrusion detection components. This enables our highly skilled personnel to tailor a system to meet the unique needs of every customer that integrate into today's intelligent buildings. We design systems that utilize the most from the buildings existing infrastructure and match this with the current innovative industry-proven technologies / solutions.

We design the integrated security systems considering the following:

- System to system integrated compatibility.
- Cost effective.
- Scalable and upgradable.
- Low system maintenance requirements.
- User-friendly systems ready to operate.
- Certified Service technicians.
- End user training.

### **Systems:**

- CCTV, Thermal Cameras.
- Access control System and Time & Attendance.
- Fire Alarm, Public Address Systems, voice evacuation.
- Intrusion Systems/Anti-Theft Systems.
- Intercom System.
- Queue Management System.
- Perimeter Detection Systems
- Barriers, Road blockers, Bollards, Turnstiles, Sliding Gates, Parking Management Systems ....
- Gate Security (X-Ray Screening Machines, Metal Detectors, Mail Scanner, UVIS, ANPR,.).
- PABX







## Home automation & Smart Solutions

Smart home automation sounds awesome in theory, but a lot of people are hesitant to try it out for themselves because the learning curve seems too hard. If that describes you, then here's the good news: It's easier than you think!

Others don't even bother because they think smart home products are too expensive or don't offer enough value. The truth is that smart home devices are cheaper than you think and are more cost-effective than other home upgrades.



If you are a gadget geek and a homeowner, these are exciting times. Just about every day, a new gadget pops up that enables us to control another household item digitally, wireless and remotely, our commitment is to continuously offer the best promising smart home gadgets.

This technology, in short, allows us to run our homes or offices, remotely. In fact, these homes have been labeled as being 'smart' due to the fact that they can seemingly think on their own. This ability to 'think,' will help you as a homeowner in a number of ways:

- Adds Safety Through Appliance and Lighting Control
- Secures Home Through Automated Door Locks
- Increases Awareness Through Security Cameras
- Increases Convenience Through Temperature Adjustment
- Saves Time, Money and Increases Convenience
- Contributes to Economy through Energy efficiency and saving
- Increases Peace of Mind
- Allows You Control When Out of Town
- Keeps Tabs On Your Children



### Systems:

- Lighting Control.
- A/C control and Climate Control
- Shade and Curtains
- Intercom & door lock
- Audio Visual System
- Home Appliances





## Audio visual & Control Solutions

A multi-source, multi-zone music/video system, or a multi room audio and video system is a vital ingredient for a true electronic lifestyle. It enables you to select and enjoy the music or video of your choice no matter where you are.

We are a professional audio visual installation company that installs commercial sound systems, surround sound systems, stage lighting, projectors, projection screens, motorized screens, digital signage solutions public address systems, home cinema projectors and screens into commercial properties and businesses. We can provide a complete audio visual equipment installation solution from start to finish on all our projects no matter how large or small they are.

From a sound system installation to a projector or large commercial screen installment, we can cover all aspects of an AV installation project which have ranged from systems installed into restaurants, Clubs, Educational facilities, Boardrooms, Council Chambers, Call Centers, Legislative Assemblies, Command & Control, Health Care, Digital Signage systems & Hotels, basically anywhere that has an audio visual requirement.

We live in a multimedia age. The range of sources that can bring pictures to our TV screens is already diverse: terrestrial, satellite, video server, Apple TV, cable, VCR, video camera, DVD, PC and game consoles. Our tastes are fragmenting, too. Everyone wants to watch or do something different. By fitting a built in TV distribution system, every visual source can be routed to every TV point in the house, which guarantees maximum flexibility for family members to watch their preferred programs in any room connected with this multi-zone system.

### Systems:

- Audio / Video Distribution System.
- Video Wall.
- Digital Signage.
- Home Cinema/ Home Theater.
- Surrounding Sound System.
- Digital Menu.
- Video Conferencing Solutions.
- Public Address System
- SMATV, IPTV.
- Audio / Video Intercom.





## RFID & Tracking Solutions

One of the most complex challenges large organizations face is efficiently keeping track of critical assets while reporting real-time item disposition. It is a scenario that, without a reliable, automated asset management system, often increases redundancies, expenditures and labor. RFID Answers the Question, “Where is that...?” with Minimal Human Involvement and Maximum Accuracy

We have been one of the pioneer companies in the field of tracking technologies, introducing high level of corporate solutions that uses Radio Frequency Identification (RFID), Bluetooth, and GPS technologies to locate assets in a wide variety of environments and to help our clients to better understand, utilize and get the best of its high value assets, mobile equipment, inventory items, and people. The time it takes to conduct inventory is significantly reduced while data accuracy is increased. Everything from computers, smart devices, book, furniture, vehicles, and supplies can be reliably located. We have the ability to present and integrate various technologies such as RFID, Bluetooth, data matrix, GPS etc... into a customized solution to meet client’s requirements.

**PIS** provides the following main solutions for this market sector:

- Real-time location-services solution to track and monitor staff, visitors and children inside large buildings.
- Real-time location-services solution for Asset/Inventory Management to track and monitor Asset, equipment and spare parts inside large buildings and warehouses.
- Document Tracking System designed for automatic document management, control of document stock and comprehensive tracking of documents.







## Defence and Homeland Security,

The fast-changing world of today has generated new challenges in Defence & Homeland Security. In an increasingly complex world, **PIS** a pioneer and leader in Defence & Homeland Security, capitalizes on its team's military expertise and experience in Defence & Homeland Security technologies to provide innovative systems and solutions in the fields of communication, command, Control, reconnaissance and simulation. (C4ISR), moreover, our team can supply, install, integrate, support, spares, repairs through all project life cycle.

Defense contractors and government agencies require cutting-edge defense technology and creative solutions. **PIS** is focusing on the advances and potential of using Modeling & Simulation in Defense and Homeland Security framework. It will bring experts together for presenting and discussing all type of innovation related to the use of M&S in Defense and Homeland Security applications.

**PIS** Defence and Homeland Security Solutions comprise of end-to-end system engineering solutions that meet the complex requirements of Defence Electronics application for strategic and tactical operations. This includes citizen security, Mobile C4ISR, Border/Coastal Surveillance and Critical Infrastructure Protection.

### Systems:

- Tactical Gears / Special Clothing
- C4ISR
- Maritime Security
- Radios & Wireless Communications Systems
- Tactical Intercom Systems & PABX
- Simulators and Electronic Shooting Ranges
- Counter-Terrorism
- Cyber Security
- Border Security
- Signals Intelligence
- Video Surveillance
- Perimeter Security
- Jammers
- Force Protection
- CBRNe
- Armored Vehicles/Bullet Proof Glass
- Night Vision Goggles
- Explosive Detectors
- Drug Detectors and Whole Body Scanners
- Robotic Systems
- Target Illumination and Range Finding Systems
- Spare Parts for Vehicles and Systems







## Professional Services

Our well experienced and certified team are proud to deliver a wide range of professional services catering to our clients requirements and maximize the return over investment which include:

### Security Consulting Services

We provide professional security services in all project phases sharing our expertise to understand the end-user's challenge and project design, customize a solution and support commissioning until smooth operation of the solution.

We have experience in projects with high complexity and in all industries. With our Professional Services, you can be sure that implementation, configuration and upgrading of our solutions are aligned with your security needs, our best practices and to keep you up to date.

**PIS** can help you create a robust security environment with services that include threat assessments, policy review and development, and master planning.

Experienced **PIS** personnel can provide objective third-party assessments of project status, including preliminary and final punch-listing of systems, review the turnover documentation and completed system certification.

**PIS** also takes a great deal of pride in our service after the sale is made and installation is completed. Maintenance Agreements are available with a number of options. They can be custom designed to meet your individual needs

Our normal service hours are 8am to 4pm, Saturday - Thursday. We have technicians on call 24 hours a day in the event that an emergency call is necessary after working hours or on weekends.

### Infrared Thermography

Identifying and rectifying equipment issues before they become problems is a critical part of preventing loss and maintaining uninterrupted service. Routine inspections and preventive maintenance can reduce failures, but they cannot reliably identify trouble spots.

Thermographic scans are a wise investment. Industry sources show that the monetary savings they produce can be 20 times as much as the initial cost of the survey. An infrared survey can help keep small issues from becoming disasters. Repairing a loose connection- easily found with a thermographic scan is not costly. If undetected, that same connection could result in a fire. That might mean injury, loss of life or damage that makes the whole building unfit for occupancy and shuts your business down.



**PIS** is the place to find a quality thermographer that services your needs and has experience serving the needs of our clients for professional nondestructive testing and infrared inspection. Our team of certified thermographers provides the independent, professional



testing, analysis and reports you need for a thorough and unbiased understanding of the situation provided in a timely and professional manner.

Most electrical equipment generates heat during normal operations. Usually, the heat is safely dissipated on its own. But corrosion, loose connections, misalignment or overload conditions can cause components to generate excessive heat, resulting in potentially serious problems. Abnormal or unexpected thermal patterns typically indicate a problem with the equipment, including conditions such as:

- Loose electrical connections
- Overloaded circuits or phases
- Deteriorated or damaged insulation
- Insufficient lubrication
- Steam leaks

### Nanocoating

Nanotechnologies offer potentially huge benefits to society, industry, the environment and health. In essence, the Nano-Coating technology allows the end user to deposit a nano scale layer of molecular, particle free glass, onto the surface of most items. Just like domestic glass the coatings are chemically inert and highly resistant to acids. The coatings also offer resistance to alkalis and solvents; however, despite some similarities to standard glass the Liquid Glass coatings are stunningly different. The layer is flexible, breathable, highly durable, heat tolerant, anti-microbial and offers nonstick and “easy clean” characteristics.

**PIS** offers next generation nanotechnology industrial, commercial and consumer surface coatings and cleaners products. The products help to reduce the usage of harmful chemicals to clean and protect surfaces. Most treated surfaces can be cleaned by simply using water or pH-Neutral Cleaners, drastically reducing the carbon footprint.



### Project Management

Make sure your projects are completed on time and on budget — every time. Given the constraints of a tight labor force, it makes sense to depend on **PIS** as your project manager to bring the right resources together, internally and externally that launch your company into a higher level of success. Our consultants are required to be PMP certified by the Project Management Institute (PMI).

As a leader in project management consulting, **PIS** is the niche provider clients seek out when they are looking to implement business-enhancing, agile PMO services that improve a project and portfolio performance. **PIS** helps you improve PMO performance with proven project management consulting and time-tested approaches.

We constantly challenge ourselves. As a result, we are able to come up with unique, tailor-made solutions that accurately meet our clients’ objectives. We look forward to meeting you and your team and helping you define your goals, develop solutions and realize them. We aim to meet your expectations.



## Contact Us

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